

Best Logistics Company in India: 2026 Comparison and Guide



Finding the [best logistics company in India](#) is less straightforward than comparing a few freight rates. A manufacturer moving palletised goods between plants has a very different requirement from a D2C brand shipping hundreds of small parcels every day. An enterprise may need warehousing and scheduled distribution, while an eCommerce seller may care more about COD, NDR management, returns and delivery visibility.

That is why a large network does not automatically make a provider the right choice.

India's logistics market now includes integrated logistics companies, express carriers, freight specialists, 3PL providers, eCommerce-focused networks and technology-led delivery platforms. Current 2026 market comparisons show the same pattern: companies tend to be strong in particular operating models rather than universally strong at everything.

This guide compares leading providers based on practical criteria such as service capability, network, B2B and B2C suitability, technology, fulfillment, freight options and scalability. The

objective is not to declare one company the winner for every business, but to help you identify the provider that actually fits your operation.

India's Logistics Market in 2026: Bigger Networks Are Not the Whole Story

The Indian logistics market is changing because businesses are distributing inventory more widely while customers expect faster and more predictable delivery.

eCommerce and D2C businesses have increased demand for parcel networks, reverse logistics and technology-enabled order visibility. At the same time, manufacturers and distributors continue to require road freight, PTL, FTL, warehousing and scheduled B2B distribution.

Tier 2 and Tier 3 markets add another layer of complexity. A provider may have impressive national coverage on paper, but actual performance can differ considerably by lane, shipment category and destination.

Technology has also become part of the buying decision. APIs, real-time tracking, warehouse systems, automated shipment allocation, NDR workflows and analytics can reduce manual coordination. But technology is useful only when it improves an operational outcome.

This is an important distinction. A logistics dashboard can show that a shipment is delayed. A better system helps explain why, identifies the responsible process and gives the operations team enough information to act.

The result is a market where the "best" logistics company depends increasingly on what the business is shipping, where it is shipping, how frequently it ships and what happens when a delivery goes wrong.

How We Evaluated the Best Logistics Companies in India

Rather than ranking companies simply by brand recognition, the comparison considers:

- Network and serviceability
- B2B and B2C capabilities
- Express and freight services
- eCommerce and D2C suitability
- Warehousing and fulfillment
- Technology and shipment visibility
- Reverse logistics
- Multimodal transportation
- Enterprise scalability
- Suitability for different shipment profiles

The companies below are therefore presented as **best-fit providers for different business situations**, rather than as a universal 1-to-7 ranking.

Top Logistics Companies in India for Different Business Needs

1. Onpointlogistics

Established: 2020

Headquarters: Noida, Uttar Pradesh

Network / Scale: Domestic logistics network with coverage across major Indian cities

Primary Focus: Road, air and train express services, PTL, FTL, warehousing, scheduled deliveries and appointment-based delivery

OnPoint Logistics is a logistics and shipping provider focused on helping businesses manage domestic transportation, parcel movement and supply-chain operations. The company offers multiple transportation and logistics services, including road express, air express, train express, [3PL and inventory management](#), scheduled deliveries and appointment-based deliveries.

One of OnPoint Logistics' key advantages is its multi-modal approach. Its website highlights road, rail, air and sea transportation capabilities, allowing businesses to select transportation options based on shipment size, route, urgency and cost considerations.

The company also supports both Partial Truckload (PTL) and Full Truckload (FTL) movements. Its PTL workflow covers pickup, origin warehousing, transit, destination warehousing and final delivery, while its FTL process includes truck assignment, route planning, GPS-tracked transit and delivery.

Key Services: Road Express, Air Express, Train Express, PTL, FTL, 3PL & inventory management, warehousing, scheduled deliveries, appointment-based deliveries

Key Strengths: Multi-modal transportation, PTL/FTL capabilities, shipment visibility, warehousing support, flexible scheduling and digital logistics management

Best For: Businesses requiring domestic freight, express shipments, warehousing, inventory management and flexible delivery options

Not Ideal For: Businesses looking exclusively for a highly specialised international logistics provider or a service limited to one specific transportation mode

Pros	Cons
Multiple transportation options	Service suitability can vary depending on route and shipment profile
PTL and FTL capabilities	Businesses with very small shipping volumes may not need the full service portfolio
Warehousing and inventory management	Specific pricing should be evaluated based on shipment requirements
Real-time tracking and delivery visibility	Businesses should compare actual transit performance for their key routes
Flexible scheduling and appointment delivery	Best value depends on the combination of services required

2. Delhivery

Established: 2011

Headquarters: Gurugram, Haryana

Network / Scale: Nationwide integrated logistics network

Primary Focus: Express parcel, freight, warehousing, fulfillment, B2B and eCommerce logistics

Delhivery is one of the strongest options for businesses that need a broad logistics platform rather than a single transportation service. Its current offering spans express parcel, warehousing, PTL, FTL, international logistics, freight and technology-enabled solutions. The company states that it serves more than 99.5% of India's population and has shipped more than 4.5 billion parcels since inception.

Its biggest advantage is the combination of physical infrastructure and technology. Delhivery provides solutions for D2C brands and B2B enterprises, while its platform supports order management, channel integrations, shipment communications and NDR-related tools.

For businesses that are growing across multiple channels, this integrated approach can reduce the need to manage separate providers for parcels, freight and fulfillment.

However, scale should not be interpreted as identical service quality everywhere. Businesses with highly specific lanes or specialised cargo should still test actual origin-destination performance before committing significant volume.

Key Services: Express parcel, PTL, FTL, warehousing, fulfillment, B2B cargo, international shipping

Key Strengths: Scale, technology, integrated logistics, eCommerce capability, freight options

Best For: D2C brands, eCommerce sellers, enterprises and businesses needing multiple logistics services

Not Ideal For: Businesses looking only for a highly specialised niche service where another provider has stronger lane-specific expertise

Pros	Cons
Broad integrated service portfolio	Large network does not guarantee identical lane performance
Strong technology capabilities	Smaller businesses may not need the full service ecosystem
B2B and B2C support	Provider selection should still be based on actual shipment profile
Warehousing and fulfillment options	Cost comparison needs to include all service components

3. Blue Dart

Established: 1983

Headquarters: Mumbai, Maharashtra

Network / Scale: Domestic and international express network

Primary Focus: Time-sensitive express shipments

Blue Dart is particularly relevant when delivery speed, shipment visibility and structured express operations matter more than finding the lowest possible freight rate.

Its platform provides location lookup, transit-time information and price calculation, allowing businesses to check service availability for particular origins and destinations. Blue Dart also

provides international express services through the DHL network, covering 220 countries and territories.

Its technology infrastructure has historically been a major part of its operating model, including tracking, pickup scheduling, waybill generation and shipment visibility tools.

For high-value, urgent or time-sensitive shipments, paying more for a stronger express proposition can sometimes be commercially sensible. If the shipment value is low and delivery speed is flexible, however, a premium express network may not produce the best logistics economics.

Key Services: Domestic express, international express, time-definite delivery, pickup and delivery

Key Strengths: Express capability, time-sensitive shipping, international connectivity, tracking

Best For: Premium shipments, urgent business documents, high-value products and time-sensitive deliveries

Not Ideal For: Businesses whose primary objective is the lowest-cost movement of routine, non-urgent cargo

Pros	Cons
Strong express positioning	Premium services can cost more
International connectivity	Not every shipment requires express service
Transit-time and location tools	Economics should be evaluated against shipment value
Established operational infrastructure	Best fit depends heavily on urgency

4. TCI Express

Established: Part of the TCI Group's express distribution business

Headquarters: Gurugram, Haryana

Network / Scale: 60,000+ locations according to company information

Primary Focus: B2B express distribution

TCI Express is particularly relevant to businesses moving commercial shipments rather than only small consumer parcels. Its service portfolio includes surface express, domestic and

international air express, rail express, eCommerce express, C2C express and cold-chain express.

This breadth gives it a useful position for businesses where shipment requirements vary between surface, air and rail. Its website states that it has 28 sorting stations, 73+ air gateways and 5,000 express support vehicles, alongside 60,000 locations.

TCI Express is particularly interesting for manufacturers, retailers, pharmaceutical businesses and other B2B users that require structured express movement.

One practical point is worth remembering: a large service footprint does not eliminate the need to verify individual lanes. TCI itself provides a pincode enquiry facility, which is useful when validating whether the required service is available at a particular origin or destination.

Key Services: Surface express, air express, rail express, eCommerce express, cold-chain express

Key Strengths: B2B orientation, multimodal options, express distribution, industry coverage

Best For: Manufacturers, retailers, industrial suppliers and B2B logistics operations

Not Ideal For: Businesses that need primarily hyperlocal or ultra-fast consumer delivery

Pros	Cons
Strong B2B orientation	Less focused on hyperlocal consumer delivery
Surface, air and rail options	Actual serviceability should be checked by lane
Wide location network	Express pricing may not suit every shipment
Industry-specific capabilities	Businesses need to select the correct service model

5. Safexpress

Established: 1997

Headquarters: India

Network / Scale: Pan-India supply chain network

Primary Focus: Express distribution, 3PL and supply chain services

Safexpress has a different positioning from pure parcel-focused companies. Its core offering includes Express Distribution, 3PL and consulting, with solutions designed around sectors such as eCommerce, healthcare, automotive, engineering, FMCG, consumer electronics and publishing.

That makes the company relevant to businesses that require a more structured supply chain relationship rather than simply booking individual shipments.

Its industry-specific approach can be useful when warehousing, distribution and transportation have to work together. For example, a manufacturer may need inventory stored at a regional location and then distributed to dealers according to planned schedules.

The trade-off is that businesses with very small shipping volumes or simple parcel requirements may not need this level of supply chain involvement.

Key Services: Express distribution, 3PL, warehousing, supply chain consulting

Key Strengths: Industry-specific logistics, 3PL capabilities, supply chain integration

Best For: Manufacturers, enterprises and businesses with complex distribution requirements

Not Ideal For: Small operations that need only occasional parcel shipping

Pros	Cons
Strong supply chain orientation	May be more than a small seller needs
Industry-specific solutions	Evaluation should focus on required scope
3PL capability	Contract logistics requires clearer planning
Express distribution	Less relevant for purely local deliveries

6. Mahindra Logistics

Established: 2007

Headquarters: Mumbai, Maharashtra

Primary Focus: Integrated supply chain and contract logistics

Mahindra Logistics is particularly relevant for businesses that need structured supply chain management rather than basic transportation. Its capabilities include warehousing, transportation, freight forwarding and in-factory logistics. Company materials describe integrated solutions across sectors including automotive and other industries.

This is where the distinction between a carrier and a logistics partner becomes important. A business operating multiple warehouses or complex manufacturing flows may benefit from a provider that can coordinate several logistics functions.

Mahindra Logistics also partnered with Japan's Seino Holdings to develop integrated logistics solutions covering automotive outbound, warehousing, transportation and technology.

For an enterprise with a complex supply chain, this kind of capability can be more valuable than simply finding a low transportation rate.

Key Services: Warehousing, transportation, freight forwarding, in-factory logistics, supply chain management

Key Strengths: Contract logistics, enterprise operations, integrated supply chain services

Best For: Large manufacturers, automotive companies and enterprises with complex logistics networks

Not Ideal For: Small businesses looking for straightforward parcel delivery

Pros	Cons
Strong enterprise orientation	May be excessive for simple shipping requirements
Integrated supply chain capabilities	Requires detailed operational planning
Warehousing and transportation	Contract models can involve greater complexity
Industry-specific solutions	Better suited to structured logistics programs

7. Shadowfax

Established: 2015

Primary Focus: eCommerce, D2C, last-mile, reverse and quick-commerce logistics

Shadowfax is particularly strong in the consumer delivery segment. Its current services include standard parcel delivery, same-day delivery, next-day delivery, reverse logistics, hyperlocal and quick-commerce solutions. The company reports more than 15,656 PIN codes, 2,500+ cities and more than 1.5 billion parcels delivered.

Its reverse logistics capabilities are important for D2C brands because the delivery operation does not end when the customer receives the product. Returns, exchanges and doorstep checks can materially affect the economics of an eCommerce business. Shadowfax specifically positions reverse parcel management as one of its capabilities.

It is therefore a more natural fit for fast-moving consumer businesses than for a manufacturer moving large industrial consignments between plants.

Key Services: eCommerce delivery, D2C logistics, same-day delivery, next-day delivery, reverse logistics, hyperlocal

Key Strengths: Last-mile delivery, D2C, reverse logistics, quick commerce

Best For: eCommerce brands, D2C businesses, marketplaces and fast-delivery models

Not Ideal For: Heavy industrial freight and complex long-haul B2B transportation

Pros	Cons
Strong eCommerce orientation	Less suited to heavy industrial freight
Reverse logistics capability	Business fit depends on shipment type
Same-day and next-day services	Speed-focused services may not be necessary for every business
Strong last-mile network	Regional performance should still be tested

8. Gati

Established: 1989

Headquarters: Hyderabad, Telangana

Primary Focus: Express distribution and multimodal logistics

Gati has long operated in express distribution and supply chain services, with capabilities spanning surface, air and multimodal movement. Its published annual-report information describes express distribution covering parcels, freight and special cargo, along with reverse logistics and tracking capabilities.

This makes Gati worth considering for businesses that need more than parcel courier services. Its express model can be relevant to commercial freight, time-sensitive cargo and businesses operating across metropolitan and non-metropolitan locations.

Its historical strengths in multimodal transportation also make it relevant when the most efficient movement is not necessarily road-only.

Key Services: Express distribution, surface cargo, multimodal transportation, eCommerce logistics, supply chain services

Key Strengths: Multimodal capability, express distribution, freight movement

Best For: B2B businesses, commercial cargo and businesses requiring multiple transport modes

Not Ideal For: Businesses needing only hyperlocal consumer delivery

Pros	Cons
Multimodal logistics capabilities	Service choice needs to match shipment profile
Strong express distribution heritage	Not every business needs multimodal transport
B2B and freight suitability	Lane-level evaluation remains important
Suitable for commercial cargo	Pricing varies by service and shipment

Comparison: Which Provider Fits Which Business?

Company	Best For	Primary Services	Network / Reach	Technology	B2B	B2C
OnPoint Logistics	Businesses needing flexible domestic logistics and multimodal transportation	Road Express, Air Express, Train Express, PTL, FTL, 3PL, warehousing, scheduled & appointment deliveries	Domestic / Pan-India	Strong	Strong	Strong
Delhivery	D2C, eCommerce, enterprises	Parcel, PTL, FTL, warehousing, fulfillment	Nationwide	Strong	Strong	Strong

Blue Dart	Urgent and premium shipments	Express, international	Extensive	Strong	Strong	Strong
TCI Express	B2B and commercial freight	Surface, air, rail, eCommerce	Extensive	Strong	Strong	Moderate
Safexpress	Enterprise supply chains	Express, 3PL, consulting	Pan-India	Strong	Strong	Moderate
Mahindra Logistics	Complex enterprise supply chains	3PL, warehousing, transportation	Pan-India	Strong	Strong	Selective
Shadowfax	D2C and fast delivery	Parcel, SDD, NDD, reverse	Extensive	Strong	Moderate	Strong
Gati	Commercial and multimodal freight	Express, surface, multimodal	Pan-India	Strong	Strong	Moderate

The table should be treated as a starting point rather than a definitive ranking. Each logistics provider has different strengths depending on factors such as shipment weight, destination, delivery timeline, transportation mode, handling requirements and overall logistics needs.

How to Choose the Best Logistics Company in India for Your Business

The first mistake businesses make is asking, "Which company has the lowest rate?"

Start with the shipment itself.

A D2C company shipping 1,000 lightweight orders per day needs strong parcel processing, delivery visibility, NDR management and reverse logistics. A manufacturer moving 20-tonne loads between plants needs vehicle availability, loading discipline, transit control and predictable freight capacity. Comparing both using the same rate card makes little sense.

The next consideration is geography. Check actual pickup and delivery PIN codes rather than accepting a broad statement about nationwide coverage. This matters particularly when shipments move beyond major cities.

Weight and dimensions are equally important. Volumetric pricing can change the economics of bulky products. A rate that looks attractive for a 500-gram parcel may be irrelevant when the same package occupies substantial physical space.

Delivery speed should also be defined carefully. Does the business need same-day, next-day, time-definite, scheduled or simply predictable delivery? Faster is not always better if the customer does not value the additional speed.

For eCommerce, COD, RTO and NDR management can have a significant effect on total logistics cost. For B2B businesses, appointment delivery, proof of delivery and SLA adherence may matter more.

Technology should then be evaluated against actual workflow. Ask whether the provider supports API integration, shipment tracking, automated updates, order management, warehouse visibility and digital proof of delivery.

Finally, test customer support. Logistics problems rarely happen when everything is going perfectly. The real assessment begins when a truck is delayed, a consignee rejects a shipment or inventory does not reconcile.

A provider that responds clearly during exceptions is often more valuable than one that simply offers an attractive introductory rate.

What Logistics Pricing Really Looks Like

There is no single "shipping price" in commercial logistics.

The final cost can include actual or volumetric weight, distance, zone, service type, fuel surcharge, handling, loading and unloading, COD, RTO, remote-area charges, packaging, warehousing and other value-added services.

Suppose Provider A quotes ₹50 for a parcel while Provider B quotes ₹55. At first glance, A appears cheaper. But if A has higher RTO costs or additional handling charges, the ₹5 difference may disappear once the monthly invoice is calculated.

The same principle applies to freight. A lower FTL rate does not necessarily mean lower logistics cost if transit reliability is poor and the business has to maintain additional inventory as a buffer.

This is why businesses looking for affordable logistics services in India should compare total cost against service performance rather than negotiating only the headline freight rate.

Technology Matters, But Only When It Improves the Operation

Modern logistics technology can make a significant difference, particularly at scale.

API integration can remove manual order entry. Warehouse management systems can improve stock visibility. GPS tracking can reduce uncertainty around freight movement. Automated carrier allocation can help businesses choose a suitable service based on cost, geography or capacity.

NDR tools can help identify failed deliveries before they become RTOs. Digital proof of delivery can speed up reconciliation and reduce disputes.

But technology should be judged by the work it eliminates.

If a logistics manager still needs five spreadsheets to determine where shipments are, technology has not solved the visibility problem. If a warehouse has a sophisticated WMS but inventory discrepancies remain unresolved, the software is not fixing the underlying process.

The best logistics services use technology to make operational decisions easier, not simply to create more dashboards.

Why Businesses May Need Multiple Logistics Partners

Using one logistics provider for everything sounds efficient until the business grows.

A company may find that one carrier performs well for lightweight parcels, another handles heavy B2B freight more effectively, while a third offers better performance on a particular regional lane.

A multi-carrier model can therefore provide cost flexibility, geographic backup and better capacity during peak periods.

The downside is management complexity. Every additional provider introduces another contract, rate card, tracking system, support process and reconciliation requirement.

For larger operations, an aggregator or logistics platform can reduce some of this complexity by giving the business access to multiple transportation options through a more centralized workflow.

The important thing is not to use multiple providers simply because it sounds strategic. There should be a measurable reason for each carrier.

Where OnPoint Logistics Fits

For businesses comparing the best logistics company in India, OnPoint Logistics is worth considering where the requirement involves a combination of road, air, rail, 3PL, inventory management and scheduled or appointment-based delivery.

OnPoint's current service portfolio includes road express, air express, 3PL and inventory management, train express, scheduled deliveries and appointment-based logistics. Its website also describes real-time tracking, multi-modal transportation and pickup and delivery support.

Its 3PL offering is positioned around inventory control, warehouse and fulfillment support, shipment visibility and distribution.

For businesses that need scheduled or appointment-based delivery, OnPoint also provides shipment planning, tracking and delivery coordination rather than treating every shipment as a standard point-to-point movement.

That makes it particularly relevant for businesses where the logistics requirement is broader than simply sending a parcel from A to B.

The sensible approach, however, is the same one that should be used with every provider in this article: compare actual lanes, shipment types, service requirements and total costs before committing volume.

Conclusion

There is no single best logistics company in India for every business.

A D2C seller may value last-mile coverage, COD and returns. A manufacturer may prioritise freight capacity, warehouse coordination and predictable B2B delivery. An enterprise may need integrated 3PL operations, while a high-value business may be willing to pay more for time-sensitive express delivery.

That is why network size alone should not determine the decision.

Before signing a logistics agreement, test actual pickup and delivery locations, shipment weights, delivery commitments, pricing slabs, technology integration, customer support and exception handling. Look beyond the base rate and calculate the real cost after RTO, handling, warehousing and other applicable charges.

It is also worth considering a multi-carrier model when different providers have clear strengths across different lanes or shipment categories.

Businesses searching for a trusted logistics partner for businesses should ultimately look for operational consistency. The strongest provider is not necessarily the one with the biggest advertisement or lowest quote. It is the one that fits the shipment profile, communicates clearly, scales when volume changes and remains dependable when something goes wrong.

If your business needs road, air, rail, 3PL or scheduled logistics support, you can evaluate OnPoint Logistics alongside other providers based on your actual shipping requirements.

FAQs

1. What is the best logistics company in India in 2026?

There is no universally best provider. Delhivery is a strong option for integrated eCommerce and enterprise logistics, Blue Dart for premium express shipping, TCI Express for B2B express movement, Mahindra Logistics for complex supply chains, and Shadowfax for D2C and last-mile delivery. The right choice depends on shipment type, geography, speed and cost.

2. Which logistics company is best for eCommerce businesses?

The most suitable provider depends on order volume and delivery requirements. Delhivery and Shadowfax are strong options for eCommerce and D2C operations because they support parcel delivery, technology-enabled workflows and returns. Businesses should compare actual PIN-code performance, RTO rates, delivery timelines and total shipment cost before selecting a provider.

3. Which logistics company is best for B2B shipments?

TCI Express, Delhivery, Safexpress, Mahindra Logistics and Gati are relevant for different B2B requirements. The choice depends on whether the business needs express parcels, freight, warehousing, 3PL, multimodal transportation or factory-to-distribution movement.

4. How do logistics companies calculate shipping charges?

Charges can depend on actual weight, volumetric weight, distance, zone, service type, fuel surcharge, handling, COD, RTO, remote-area charges and other services. For warehousing and 3PL, storage, handling, fulfillment and transportation may be charged separately. Always compare the complete landed logistics cost rather than only the base rate.

5. Which logistics company has the widest coverage in India?

Coverage varies by service and provider. Delhivery states that its network serves 99.5% of India's population and more than 18,850 PIN codes. However, businesses should verify service availability for their specific pickup and delivery PIN codes because broad network coverage does not guarantee identical service conditions on every lane.